Annual Report 2020: Appendix

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WALLINGFORD PRESBYTERIAN CHURCH Wallingford, Pennsylvania January 31, 2021

Annual Meeting of the Congregation and Corporation via Zoom

AGENDA

Call to Order (FRANCOIS)

- Welcome members, friends and visitors. (FRANCOIS)
 - (Reminder that only members of the congregation have the responsibility and privilege to vote. Explain how we will vote, by raising hand and waving at the screen until the clerk can ascertain the vote, I will then ask to lower hands)
 - Certification of Quorum (JUDY)
 - Call for New Business (FRANCOIS)
- Review of our work, mission and ministry (FRANCOIS)
 - Pastor's Remarks (FRANCOIS)
 - Associate Pastor's Remarks (TAYLOR)
 - Review Reports from Councils, Committees and Organizations

✤ Nominating Committee Report – <u>ELDER CHRIS DARR</u>

Present the slate of the 'at large' nominees to the Nominating Committee.

- Joanne Callahan, Pam Mattote, Dine Nixon, Mary Payne, David Rudd.
- Alternates: Jeni Albany, Walt Kaminski

Pass _____Fail _____

Call for the Meeting of the Corporation – <u>TRUSTEE KEVIN MONTAGUE</u>

• Certification of Quorum (JUDY)

- Call for New Business
- Board of Trustees Report
- Move to receive Reports
 _____Move ____Second _____Pass ____Fail

Reconvene the Meeting of the Congregation (François)

- Address New Business (If any, François)
- Treasurer's Report for 2020 <u>ELDER DAVE SHIPMAN</u>
 2020 Financial Review
- Review of the 2021 Budget Approved by the Session

Review and Approval of Pastoral Terms of Call for 2021

Move to approve the Terms of Call _____Pass _____Fail

Move to receive reports of Boards, Councils and Organizations. (FRANCOIS)

_____Move _____Second _____Pass _____Fail

- Move to Adjourn the Meeting (FRANCOIS)
 _____Move ____Second ____Pass ____Fail
- Closing Prayer, Grace and Benediction (TAYLOR)

Annual Meeting of the Congregation and Corporation Wallingford Presbyterian Church Wallingford, Pennsylvania January 26, 2020

Moderator the Reverend François Lacroix called the meeting to order and opened with prayer. He welcomed friends and visitors and reminded everyone that only members have the privilege and responsibility to vote. Clerk Judy Kenworthy certified that a quorum was present.

There was no new business and the agenda was approved. The congregation moved to dispense with the reading of the minutes of the January 27, 2019 minutes of the annual meeting and approved them.

Pastor François commented on what a wonderfully active church we are and that we need to celebrate the mission we do every day. He noted that how we define mission is an ongoing conversation. In addition, he thanked members of boards, volunteers and everyone who helps to make our church what it is. He especially thanked Treasurer Andy Yost who is retiring from his position after ten years of service and thanked Andy's wife Kay for her support.

Pastor François noted that the Annual Report, available to all, includes reports from all councils, committees and organizations.

Pat Tillson, co-chair of the church **Nominating Committee**, thanked the outgoing members of the committee for their service: Roger Demos, Sandi Fleischer, Joyce Jefferis, Frank Noyes, June Tolomeo, Earl Varney and Colleen Zeszut. Pat, who is finishing her term, presented the slate of **nominees for unexpired terms: Kirk Soxman, Deacons Class of 2022; Sally Clyde, Trustees Class of 2021.** As there were no nominations from the floor, the congregation approved the slate as presented. Pat presented the slate of **nominees for Auditors: Ed Mattote, Class of 2021 and George Jones, Class of 2022.** There being no nominations from the floor, the slate was approved as presented. Pat presented the slate of the **'at large' nominees to the Nominating Committee: Jeni Albany, Frank Noyes, Ver Picher, Mina Varney and Gail Weaver. Alternates are Joyce Jefferis and Pat Tillson.** There being no nominations from the floor, the slate slate was approved as presented. Pat then concluded the report of the Nominating Committee.

Pastor François announced that the meeting of the Congregation would be suspended in order for the **meeting of the Corporation** to be held. Trustee Lisé Meloy, acting for President Tom Halley, called the meeting to order and the Clerk certified that a quorum was present. There

was no new business. Lisé highlighted the Trustees' 2019 work that is reported in the Annual Report. The congregation received the report.

The meeting of the Congregation reconvened. There was no new business.

Church Administrator Kate Callahan presented *Church Center*, an app for smart phones and tablets, and provided information to access it. She offered help to anyone who requested it. Kate also thanked Communications Coordinator Leslie Krowchenko for her many photos and her work on Facebook.

Stewardship Council chair Dave Shipman gave the 2019 financial review and reported that the year ended with a \$4,300 surplus. The **2020 budget**, which was approved by the Session, is based on a strong commitment by the congregation and is slightly above even. Staff members received a 2% increase in salaries.

Chair of the Personnel Committee Helen Picher presented the 2020 Terms of Call for Pastor François Lacroix (total package of compensation and allowances: \$150,806 with the budget showing \$119,606) and Associate Pastor Taylor Cornelius (total package of compensation and allowances: \$84,257.00) and noted that they are on pp. 34 and 35 in the Annual Report. The congregation approved the Terms of Calls.

Pastor François returned, the congregation approved the receiving of reports from all boards, councils and organizations. After a motion to adjourn was passed, Pastor François closed the meeting with prayer, grace for the luncheon to follow and the benediction.

Respectfully submitted,

Judith K. Kenworthy, Clerk

2020 Treasurer's Report

Income Statement

As in 2019, 2020 operated with a breakeven budget. Like many churches, this past year saw the pandemic impact our church's level of giving and "Other Income" as well as our operating expenses. Total Giving fell below budget by \$27,412 (6%), while "Other Income" received from community rent of our facilities and investment income from reserves was below budget by \$6,597 (12%) due to the Covid-19 restrictions on the use of church facilities. Total Income for the year was \$34,009 below budget (6%). Fortunately, 2020 expenses were roughly \$37,600 below budget, again due to reduced utilization of our buildings and grounds under the pandemic restrictions. Staff expenses were at budget, as were expenses for our music program, church operations, congregational expenses and education, while benevolence expenses were higher than budget due to the church's emphasis on virtual worship and messaging to the congregation in these difficult times. Despite reduced income, the staff's and boards' efforts to control expenses combined to provide a surplus of nearly \$4,800.

Balance Sheet

Assets at the end of 2020 were \$1,078,390, nearly \$194,000 higher than 2019. Total equity was up \$12,263. Restricted Fund investment balances increased \$104,786, with an \$8,791 transfer to the Legacy Fund to close out the Vision 250 campaign and an increase in the value of investments due to the solid performance of the equity market in 2020. General Funds increases by \$13,029. The church also has maintained an additional cash balance of \$76,527 resulting from a PPP loan for both the church and Coop staffs. Release of these funds is awaiting approval of the program's forgiveness application.

2021 Budget

Despite the continuing challenges from the pandemic, the 2021 budget adopted by Session continues the significant investment in our church. First, our Personnel Committee has recommended a staff compensation increase of 1%. Second, our Music and Worship activities are expected to continue at or above last year's level. Third, the Education and Youth budgets are budgeted at levels consistent with their activity levels of the last two years. Fourth, administrative costs to support the congregation are expected to increase in 2021, particularly in the areas of communication and computer expenses, as it is anticipated that virtual worship

and outreach will continue through the first half of the year. With the anticipation that "normal" church activities will not commence prior to July, operating expenses in 2021 are planned to be lower than a full operating year. Finally, allocated Benevolence costs are budgeted to be in line with 2020 levels.

As we plan to emerge from Covid restrictions, 2021 expenses are expected to increase by 6.4% over 2020. To cover these increased investments, Session is calling for the congregation to continue its generous financial support seen in the past year. Even with a budgeted 3% increase in giving, the 2021 budget anticipates a loss of \$18,250. It is hoped by the Session that the congregation will provide the final resources to avoid such a loss and avoid having to utilize reserves. The 2021 budget continues the faith vision we have identified in the past and fulfills the requests of our boards, councils and committees.

There are many members of our church who deserve thanks for their support. Special thanks belong to our Financial Secretary Michelle Hall, Kate Callahan, members of the Stewardship Council, the counters and the auditors for their dedication and support.

Wallingford Presbyterian Church 2020 Income Statement and 2021 Budget

| | 2020 Budget | 2020 Final | 2021 Budget |
|---|---|---------------------------------------|---|
| dinary Income/Expense | | | |
| Income | | | |
| 4010 · Pledge & Plate Offerings | \$480,000 | \$432,588 | \$465,000 |
| 4015 · Restricted Gifts | 0 | 20,000 | |
| 4100 · Rental Income | | | |
| B Manse Rental Account | 22,000 | 27,200 | 22,000 |
| WPC Rental Account | 21,275 | 15,417 | 16,000 |
| Total 4100 · Rental Income | 43,275 | 42,617 | 38,000 |
| 4200 · Investment Income | | | |
| Vanguard Account Income | 3,000 | 1,126 | 2,000 |
| 4200 · Investment Income - Other | 300 | 130 | 300 |
| Total 4200 · Investment Income | 3,300 | 1,256 | 2,300 |
| 4250 · Parking Income | 7,800 | 2,640 | 3,90 |
| 4300 · Miscellaneous Income | | | |
| Initial Offering | 0 | 256 | |
| 4300 · Miscellaneous Income - Other | 0 | 1,009 | |
| Total 4300 · Miscellaneous Income | 0 | 1,265 | |
| Total Income | \$534,375 | \$500,366 | \$509,200 |
| Expense | | | |
| 5000 · Ministry & Worship | | | |
| 5010 · Minister | | | |
| 5011 - Salary | 63,801 | 63,801 | 64,43 |
| 5016 · Benefits | | | |
| Pres Med, Pen, DD, Dental, Vision | 39,047 | 39,573 | 39,43 |
| SECA | 7,658 | 7,658 | 7,73 |
| Total 5016 - Benefits | 46,705 | 47,231 | 47,172 |
| 5019 · Travel & Professional Expense | | 4 007 | |
| | 2,500 | 1,637 | 2,50 |
| 5020 - Study Leave | 2,500 2,500 | 1,637 2,500 | |
| | | | 2,50 |
| 5020 · Study Leave | 2,500 | 2,500 | 2,50 60 |
| 5020 · Study Leave 5023 · Honorarium for Guest Pastors | 2,500 600 | 2,500 0 | 2,50 60 3,50 |
| 5020 · Study Leave 5023 · Honorarium for Guest Pastors 5625 · A Manse Electric/Gas | 2,500 600 3,500 | 2,500 0 2,919 | 2,50 60 3,50 |
| 5020 - Study Leave 5023 - Honorarium for Guest Pastors 5625 - A Manse Electric/Gas Total 5010 - Minister | 2,500 600 3,500 | 2,500 0 2,919 | 2,500 600 3,500 120,71 |
| 5020 - Study Leave 5023 - Honorarium for Guest Pastors 5625 - A Manse Electric/Gas Total 5010 - Minister 5200 - Music | 2,500 600 <u>3,500</u> 119,606 | 2,500 0 <u>2,919</u> 118,088 | 2,500 2,500 600 <u>3,500</u> 120,71 ⁻ 44,49 ⁻ 3,36 ⁻ |

| 5215 - General Music Ministry | 1,800 | 1,509 | 2,000 |
|--|---------|---------|---------|
| 5216 - Substitute Organist | 2,500 | 0 | 2,000 |
| 5218 · Musicians/Soloists | 4,000 | 100 | 3,000 |
| 5219 - Staff Singer | 5,000 | 5,250 | 6,000 |
| Total 5200 · Music | 61,678 | 54,237 | 62,152 |
| 5250 · Worship Council | 979 | 447 | 980 |
| Total 5000 · Ministry & Worship | 182,263 | 172,772 | 183,842 |
| 5300 · Education | | | |
| 5310 · Assoc Pastor | | | |
| 5311 - Salary | 36,553 | 36,553 | 36,919 |
| 5312 · Pres Med, Pen, DD, Dental, Vision | 21,992 | 23,674 | 22,212 |
| Total 5313 · Benefits | 4,212 | 4,212 | 4,254 |
| 5314 - Housing | 18,000 | 18,000 | 18,000 |
| 5316 · Professional Expense | 2,500 | 0 | 2,500 |
| 5319 · Continuing Ed/Study | 1,000 | 0 | 1,000 |
| Total 5310 · Assoc Pastor | 84,257 | 82,439 | 84,885 |
| 5360 · Youth Expense | | | |
| 5361 · Youth Ministry Assistant | 7,250 | 2,309 | 2,500 |
| Total 5360 · Youth Expense | 7,250 | 2,309 | 2,500 |
| 5363 · Children's Ministry Team | 3,500 | 1,706 | 2,000 |
| 5364 · Youth Ministry Team | 4,000 | 2,754 | 3,000 |
| 5365 - Adult Ministries Team | 400 | 386 | 400 |
| 5366 · Young Adult Ministry | 250 | 0 | 200 |
| 5367 · Vacation Bible Camp | 200 | 0 | 200 |
| 5370 · Miscellaneous Expense | 50 | 122 | 50 |
| 5372 · Church Historian Expenses | 200 | 85 | 100 |
| Total 5300 · Education | 100,107 | 89,801 | 93,335 |
| 5500 · Congregational Expense | | ŕ | |
| 5510 · Phila Presbytery Assessment | 11,940 | 11,873 | 12,000 |
| 5515 · WPC Connections | 3,000 | 1,019 | 2,000 |
| 5516 · Peacemaking and Social Justice | 1,200 | 3 | 600 |
| 5520 · Search Committee | 400 | 0 | 0 |
| 5540 · Stewardship Council | 650 | 9 | 300 |
| Total 5500 · Congregational Expense | 17,190 | 12,904 | 14,900 |
| 5600 · Church Operation | , | , | , |
| 5610 · Staff | | | |
| 5611 · Salaries | 42,032 | 42,032 | 42,453 |
| 5612 · Existing Pension | 1,970 | 328 | 12,100 |
| 5613 · Nursery Care | 2,554 | 1,383 | 2,000 |
| 5614 · Sexton/Cleaning Service | 14,000 | 14,645 | 14,500 |
| 5615 · Accounting | 10,000 | 11,175 | 10,000 |
| 5616 - Benefits/Taxes | 5,615 | 5,758 | 5,835 |
| | 0,010 | 0,700 | 0,000 |

| al Expense | 524,406 | 486,814 | 517,890 |
|---|-----------------|----------|------------|
| 6010 · Benevolence | 48,000 | 43,259 | 46,500 |
| Total 5600 · Church Operation | 176,846 | 168,078 | 179,313 |
| 5671 · Congregation Meetings/Recogs | 650 | 185 | 650 |
| Total 5660 · Real Estate Taxes | 14,700 | 14,820 | 16,000 |
| 5662 · B Manse Real Estate Taxes | 6,800 | 6,845 | 7,500 |
| 5661 · A Manse Real Estate Taxes | 7,900 | 7,975 | 8,500 |
| 5660 · Real Estate Taxes | | | |
| 5650 · Insurance | 9,800 | 11,616 | 10,400 |
| Total 5640 · Office Expense | 16,300 | 15,966 | 15,700 |
| 5647 · Copy Overage Fees | 2,000 | 0 | 1,000 |
| 5646 · PayPal & Brokerage Charges | 6 00 | (710) | 600 |
| 5645 · Equipment Rental & Mainten | ance 4,000 | 2,873 | 3,400 |
| 5644 · QuickBooks Expense | 800 | 660 | 800 |
| 5643 · Postage | 1,400 | 1,609 | 1,400 |
| Total 5641 · Supplies | 7,500 | 11,534 | 8,500 |
| 5641 · Supplies - Other | 5,000 | 3,667 | 4,000 |
| 5642 Computer Expense | 2,000 | 7,754 | 4,000 |
| 5641A - Subscriptions | 500 | 113 | 500 |
| 5641 · Supplies | | | |
| 5640 · Office Expense | | - | |
| Total 5630 · Building Maintenance | 27,100 | 19,513 | 24,100 |
| 5636 · Parking Lot Maintenance Exp | pense 2,500 | 2,680 | 2,500 |
| 5635 · Maintenance Supplies | 1,600 | 630 | 1,000 |
| 5634 · Trash Removal | 750 | 568 | 750 |
| 5633 · Alarm Contract | 1,500 | 1,440 | 1,500 |
| 5632 · Outside Maintenance | 17,000 | 13,591 | 16,000 |
| 5631 · Inside Maintenance | 3,750 | 604 | 2,350 |
| 5630 - Building Maintenance | 20,000 | 10,120 | 22,100 |
| Total 5620 - Fuel & Utilities | 23,800 | 19,425 | 22,455 |
| 5626 · Sanctuary A/C | 1,600 | 1,132 | 1,600 |
| 5623 · Telephone | 3,200 | 3,041 | 3,100 |
| 5622 · Church Electric/Gas | 5,000 14,000 | 4,075 | 12,755 |
| 5620 · Fuer & Offitties 5621 · Sewer/Water | E 000 | 4.075 | 5,000 |
| Total 5610 · Staff 5620 · Fuel & Utilities | 84,496 | 86,553 | 90,008 |
| 5629A · Communications Coordina | | 10,590 | 14,120 |
| 5629 · Continuing Education Staff | | 40 500 | |
| | 300 | 0 | 300 |
| 5619 · Professional Expense | 300 300 | 642 0 | 300 300 |

Total Expense

| Net Ordinary Income | 9,969 | 13,552 | -8,690 |
|------------------------------|---------|---------|------------|
| Other Expense | | | |
| 9510 · 106 B Manse Expense | 4,400 | 4,400 | 4,600 |
| 9511 · 109 A Manse Expense | 4,000 | 4,000 | 4,600 |
| 9512 · A Manse Trash Pick Up | 360 | 360 | 360 |
| Total Other Expense | 8,760 | 8,760 | 9,560 |
| Surplus or Loss | \$1,209 | \$4,792 | (\$18,250) |

Wallingford Presbyterian Church Analysis of Changes 2020 Budget to 2021 Budget

| <u>2020 Actual versus 2020</u> Budget | |
|--|----------------|
| Budgeted 2020 Net Income | <u>\$1,209</u> |
| Pledge & Plate Offerings | (47,412) |
| Restricted gifts | 20,000 |
| Rental & Parking Income | (5,818) |
| Investment and Misc. Income | (779) |
| Ministry & Worship | 2,050 |
| Music | 7,441 |
| Youth ministry | 10,306 |
| Congregational expense | 4,286 |
| Operations - staff | (2,057) |
| Utilities & fuel | 4,375 |
| Maintenance | 7,587 |
| Office Expense | 334 |
| Insurance & Taxes | (1,936) |
| Congregational expense | 465 |
| Benevolence | 4,741 |
| 2020 Net Income | \$4,792 |

| 2021 Budget versus 2020 Actual | |
|-----------------------------------|----------------|
| Actual 2020 Net Income | <u>\$4,792</u> |
| Pledge & Plate Offerings | \$32,412 |
| Restricted Gifts | (20,000) |
| Rental Income | (4,617) |
| Investment Income | 1,044 |
| Parking Income | 1,260 |
| Miscellaneous Income | (1,265) |
| Minister & Worship | (3,156) |
| Music | (7,915) |
| Youth - Associate Pastor | (2,446) |
| Education | (1,073) |
| Congregational Expense | (2,011) |
| Church Operation - Staff | (3,455) |
| Fuel & Utilities | (3,030) |
| Building Maintenance | (4,587) |
| Office Expense | 266 |
| Insurance & Taxes | (429) |
| Benevolence | (3,241) |
| Manse Maintenance | (800) |
| 2021 Budgeted Net Income (Loss) | (18,250) |

Wallingford Presbyterian Church Balance Sheet As of December 31, 2020

Dec 31, 2020

<u>ASSETS</u>

<u>Current Assets</u> <u>Checking/Savings</u> 1000 · Checking Account - TD Bank 1030 · Savings Acct - TD Bank

\$169,927 76,527

| 1050 · General Fund - Vanguard | 148,251 |
|--|-------------|
| 1054 · Legacy Fund | 275,275 |
| 1055 · MEND Fund | 321,593 |
| 1056 · Landscaping Fund | 15,052 |
| 1065 · Hayes Fund | 44,543 |
| 1075 · Emergency Fund | 27,721 |
| 1210 · Account Receivable | -500 |
| Total Current Assets | 1,078,389 |
| TOTAL ASSETS | \$1,078,389 |
| LIABILITIES & EQUITY | |
| <u>Liabilities</u> | |
| Current Liabilities | |
| 20000 · Accounts Payable | 200 |
| 2110 · Legacy Fund Reserve | 275,275 |
| 2160 · Prepaid Pledges | 8,000 |
| 2161 · Prepaid Rent | 2,200 |
| 2164 · Parking Lot Maintenance | |
| Reserve | 10,270 |
| 2172 · Landscaping Fund Reserve | 15,052 |
| 2174 · B Manse Maintenance | 11,859 |
| 2177 · A Manse Maintenance | 476 |
| 2177 · A Manse Mantenance 2180 · Memorial Fund | 470 |
| 2180 · Memorial Fund | 44,900 |
| (Gen) | 1,846 |
| 2190 · MEND Fund Reserve | 321,593 |
| 2191 · Hayes Fund Reserve | 44,543 |
| 2192 · Emergency Fund | |
| Reserve | 27,721 |
| 2193 · PPP Loan | 76,502 |
| 2231 · Deacons Fund | 475 |
| 2234 · Women's Initiatives | 4,811 |
| 2239 · Electronic Sign Fund | 21,187 |
| 2246 · Strawberry Festival | 652 |
| 2248 · Lectureship Fund | 8,050 |
| 2280 · Benevolence Restricted | 23,618 |
| 2282 · Adult Mission Trips | 51,031 |
| 2286 · Boiler and A/C | 000 |
| Maintenance Fund 2287 · Pastor Travel and Study | 808 |
| Leave | 13,794 |
| 2289 · Associate Pastor Search | |
| Fund | 10,000 |
| 2293 - Church Historian Reserve | 275 |
| Total Current Liabilities | 975,144 |
| Total Liabilities | \$975,144 |
| | əə/ə,144 |

| <u>Equity</u> | |
|-------------------------------|-------------|
| 3000 · Opening Balance Equity | 12,105 |
| 3900 · Retained Earnings | 86,347 |
| Net Income | 4,792 |
| _ Total Equity | 103,244 |
| TOTAL LIABILITIES & EQUITY | \$1,078,388 |

Wallingford Presbyterian Church Benevolence Report for 2020

| Balance at 12/31/2019 | <u>Amount</u> \$ |
|--------------------------------------|------------------------|
| Discretion of Mission & Service | _Ф 18,054 |
| Allocations payable | 5,808 |
| | 23,862 |
| Allocations-in and 2020 Receipts | |
| Allocation from income | 43,259 |
| Christ Market | 3,184 |
| Other designated contributions | 2,725 |
| AFOS/Burkino Faso, Africa | 100 |
| America Team for Displaced Eritreans | 3,575 |
| Broad Street Ministry | 2,260 |
| Charles and Melissa Johnson | 1,650 |
| Chester Children's Chorus | 1,000 |
| Chester Eastside | 6,440 |
| Cityteam | 7,220 |
| Cradles to Crayons | 220 |
| Deacons Fund | 4,000 |
| Developments in Literacy | 460 |

| Folcroft Secured Storage | 158 |
|--|--------------|
| 4 Paws for Ability | 735 |
| FUSE | 60 |
| Heifer International | 672 |
| Jeni Pedzinski | 1,500 |
| Joy | 550 |
| Kirkwood/Brainerd Camp - Scholarships | 2,000 |
| Medical Benevolence Foundation | 250 |
| Narcotics Anonymous | 55 |
| New Life Center Foundation | 180 |
| Other | 4,784 |
| Plant With Purpose | 140 |
| Presbyterian Historical Society | 500 |
| Rise Against Hunger | 3,000 |
| Snap Box Storage | 84 |
| T. M. Thomas Memorial Presbyterian Church | 1,000 |
| Team Making a Change | 5,000 |
| Vest-A-Cop | 200 |
| Website | 1,619 |
| Total | \$49,412 |
| | |
| Discretion of Mission & Service | 18,925 |
| Allocations payable | 4,693 |
| Balance at 12/31/2020 | \$ 23,618 |
| | |